## Stochastic correlation in exponential utility indifference valuation

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## Motivation: Valuation of contingent claims

Given: Discounted share price $S$ (cont. semimartingale); payoff $H \in L^{\infty}\left(\mathcal{F}_{T}\right)$.
Question: Fair value $h(t)$ for $H$ at $t<T$ ?
$H$ attainable
$\left(H=x+\int_{0}^{T} \vartheta_{s} d S_{s}\right)$
$\rightarrow$ unique arbitrage-free
price $\left(h(t)=x+\int_{0}^{t} \vartheta_{s} d S_{s}\right)$
$H$ nonattainable, many values consistent with no-arbitrage
$\rightarrow$ use additional criterion

Criterion: Exponential utility indifference


$$
\sup _{\vartheta} \mathbb{E}\left[U\left(\int_{0}^{T} \vartheta_{s} d S_{s}\right)\right]=\sup _{\vartheta} \mathbb{E}\left[U\left(\int_{0}^{T} \vartheta_{s} d S_{s}+H-h(0)\right)\right]
$$

## Motivation: Exponential utility indifference valuation

Exponential utility indifference valuation
explicit formula
(Brownian setting)
general properties
(dual methods)

PDE-approach
(Markovian setting) Musiela and
Zariphopoulou
martingale arguments
(stochastic correlation)
Frei and Schweizer
ad hoc technics (constant corr.) Tehranchi

## Outline

(1) The nontradable asset model

- Financial market
- Optimization problem

2) Bounds for the value process

- Proposition
- First steps of the proof

3 An explicit indifference valuation formula

- Main result
- Basic idea of the proof


## The nontradable asset model

Financial market:

- Tradable stock $S$

$$
\frac{d S_{s}}{S_{s}}=\mu_{s} d s+\sigma_{s} d W_{\substack{ \\\text { correlation } \rho}} \quad 0 \leqslant s \leqslant T, \quad S_{0}>0
$$

- Contingent claim $H$ is $\tilde{W}$-measurable.


## Stochastic framework:

- $[0, T]$ finite time horizon and $(\Omega, \mathcal{F}, \mathbb{P})$ probability space supporting two independent Brownian motions $\tilde{W}$ and $\tilde{W}^{\perp}$;
- $\mathbb{F}=\left(\mathcal{F}_{s}\right)$ filtration of $\left(\tilde{W}, \tilde{W}^{\perp}\right), \tilde{\mathbb{F}}=\left(\tilde{\mathcal{F}}_{s}\right)$ filtration of $\tilde{W}$;
- $\rho$ process valued in $[-1,1]$;
- $\mathbb{F}$-Brownian motion $W$ is then defined by

$$
W:=\int \rho d \tilde{W}+\int \sqrt{1-\rho^{2}} d \tilde{W}^{\perp}
$$

## Example: Executive stock options

- Manager receives call options on the stock of her company.
- She must not trade the company stock because of legal restrictions.
- She may trade a correlated stock, e.g., shares of another company in the same line of business.

- Deutsche Bank (left-hand scale, in €) Source: www.finanzen.net
- Credit Suisse (right-hand scale, in €)


## Assumptions:

- Correlation $\rho$ bounded away from 1 and -1 ;
- Drift $\mu$ bounded;
- Volatility $\sigma$ bounded away from 0 and $\infty$;
- Contingent claim $H$ bounded;
- Zero interest rate;
- Sharpe ratio $\lambda:=\frac{\mu}{\sigma}$ and correlation $\rho \tilde{\mathbb{F}}$-optional;
- Utility function $U(x)=-\exp (-\gamma x), x \in \mathbb{R}$, fixed $\gamma>0$.


## Optimization problem:

- Value process

$$
V\left(x_{t}, q, t\right):=\operatorname{ess}_{\pi \in \mathcal{A}_{t}\left(x_{t}\right)} \underbrace{\mathbb{E}\left[-\exp \left(-\gamma\left(\pi_{T}^{0}+\pi_{T}^{1}\right)-\gamma q H\right) \mid \mathcal{F}_{t}\right]}_{=: \varphi(\pi, q, t)}
$$

with $\pi^{0}=$ amount invested in bank account, $\pi^{1}=$ amount invested in tradable stock $S ;$

- Indifference value $h\left(x_{t}, q, t\right)$ implicitly defined by

$$
V\left(x_{t}, 0, t\right)=V\left(x_{t}-h\left(x_{t}, q, t\right), q, t\right)
$$

- Admissible strategies on $[t, T]$ with initial capital $x_{t}$

$$
\mathcal{A}_{t}\left(x_{t}\right)=\left\{\begin{array}{l}
\pi \left\lvert\, \begin{array}{l}
\pi \mathbb{F} \text {-optional, self-financing, } \pi_{t}^{0}+\pi_{t}^{1}=x_{t} \\
\int_{t}^{T}\left|\pi_{s}^{0}\right| d s<\infty \text { and } \int_{t}^{T}\left|\pi_{s}^{1}\right|^{2} d s<\infty \text { a.s. } \\
\left(\exp \left(-\gamma\left(\pi_{s}^{0}+\pi_{s}^{1}\right)\right)\right)_{t \leqslant s \leqslant T} \text { of class }(D)
\end{array}\right.
\end{array}\right\}
$$

## Proposition (Bounds for the value process $V$ )

Fix $q \in \mathbb{R}, t \in[0, T]$ and $x_{t}$ bounded $\mathcal{F}_{t}$-measurable. For every $\pi \in \mathcal{A}_{t}\left(x_{t}\right)$,

$$
\varphi(\pi, q, t) \leqslant-e^{-\gamma x_{t}} \mathbb{E}_{\mathbb{P}^{\prime}}\left[\left.\exp \left(-\gamma q H-\frac{1}{2} \int_{t}^{T} \lambda_{s}^{2} d s\right)^{\frac{1}{\bar{\delta}(t)}} \right\rvert\, \tilde{\mathcal{F}}_{t}\right]^{\bar{\delta}(t)} .
$$

There exists a $\pi^{\star} \in \mathcal{A}_{t}\left(x_{t}\right)$ such that

$$
\begin{aligned}
& \varphi\left(\pi^{\star}, q, t\right)=-e^{-\gamma x_{t} \mathbb{E}_{\mathbb{P}^{\prime}}}\left[\left.\exp \left(-\gamma q H-\frac{1}{2} \int_{t}^{T} \lambda_{s}^{2} d s\right)^{\frac{1}{\delta(t)}} \right\rvert\, \tilde{\mathcal{F}}_{t}\right]^{\frac{\delta(t)}{\underline{\delta}},} \\
& \bar{\delta}(t):=\sup _{s \in[t, T]}\left\|\frac{1}{1-\rho_{s}^{2}}\right\|_{L_{\infty}(\mathbb{P})}, \quad \underline{\delta}(t):=\inf _{s \in[t, T]} \frac{1}{\left\|1-\rho_{s}^{2}\right\|_{L_{\infty}(\mathbb{P})}} .
\end{aligned}
$$

## First step of the proof

$$
\begin{aligned}
\varphi(\pi, q, t) & =-e^{-\gamma x_{t}} \mathbb{E}_{\mathbb{P}^{\prime}}[\underbrace{\exp \left(\int_{t}^{T}\left(\lambda_{s}-\gamma \pi_{s}^{1} \sigma_{s}\right) d W_{s}^{\prime}\right)}_{\text {controllable by } \pi} \underbrace{\mathcal{F}}_{\tilde{\mathcal{F}}_{T^{- \text {-meas. }}}^{\Psi(q, t)} \mid}] \\
\Psi(q, t) & :=\exp \left(-\gamma q H-\frac{1}{2} \int_{t}^{T} \lambda_{s}^{2} d s\right) \\
\frac{d \mathbb{P}^{\prime}}{d \mathbb{P}^{\prime}} & :=\exp \left(-\int_{0}^{T} \lambda_{s} d W_{s}-\frac{1}{2} \int_{0}^{T} \lambda_{s}^{2} d s\right) \\
W^{\prime} & :=W+\int \lambda_{s} d s .
\end{aligned}
$$

## Second step of the proof

## Write

$$
\begin{aligned}
& \Psi(q, t) \\
& =\left(\Psi(q, t)^{\frac{1}{\delta(t)}}\right)^{\bar{\delta}(t)} \\
& =\left(\mathbb{E}_{\mathbb{P}^{\prime}}\left[\left.\Psi(q, t)^{\frac{1}{\bar{\delta}(t)}} \right\rvert\, \tilde{\mathcal{F}}_{t}\right] \exp \left(\int_{t}^{T} \zeta_{s} d \tilde{W}_{s}^{\prime}-\frac{1}{2} \int_{t}^{T} \zeta_{s}^{2} d s\right)\right)^{\bar{\delta}(t)}
\end{aligned}
$$

for the $\left(\tilde{F}, \mathbb{P}^{\prime}\right)$-Brownian motion $\tilde{W}^{\prime}:=\tilde{W}+\int \lambda_{s} \rho_{s} d s$. Then plug this into

$$
\varphi(\pi, q, t)=-e^{-\gamma x_{t}} \mathbb{E}_{\mathbb{P}^{\prime}}\left[\exp \left(\int_{t}^{T}\left(\lambda_{s}-\gamma \pi_{s}^{1} \sigma_{s}\right) d W_{s}^{\prime}\right) \Psi(q, t) \mid \mathcal{F}_{t}\right]
$$

## Theorem (Explicit indifference valuation formula)

Fix $q \in \mathbb{R}$ and $t \in[0, T]$. There exist $\mathcal{F}_{t}$-measurable random variables $\delta^{(q)}(t,),. \delta^{(0)}(t,):. \Omega \rightarrow[\underline{\delta}(t), \bar{\delta}(t)]$ such that we have, for almost all $\omega \in \Omega$ and every bounded $\mathcal{F}_{t}$-measurable $x_{t}$,

$$
\begin{aligned}
V\left(x_{t}, q, t\right)(\omega) & =-\left.e^{-\gamma x_{t}(\omega)}\left(\mathbb{E}_{\mathbb{P}^{\prime}}\left[\Psi(q, t)^{1 / \delta} \mid \tilde{\mathcal{F}}_{t}\right](\omega)\right)^{\delta}\right|_{\delta=\delta(q)(t, \omega)}, \\
h(q, t)(\omega) & =\frac{1}{\gamma} \log \frac{\left.\left(\mathbb{E}_{\mathbb{P}^{\prime}}\left[\Psi(0, t)^{1 / \delta^{\prime}} \mid \tilde{\mathcal{F}}_{t}\right](\omega)\right)^{\delta^{\prime}}\right|_{\delta^{\prime}=\delta(0)(t, \omega)}}{\left.\left(\mathbb{E}_{\mathbb{P}^{\prime}}\left[\Psi(q, t)^{1 / \delta} \mid \tilde{\mathcal{F}}_{t}\right](\omega)\right)^{\delta}\right|_{\delta=\delta(q)(t, \omega)}} \\
\Psi(q, t) & :=\exp \left(-\gamma q H-\frac{1}{2} \int_{t}^{T} \lambda_{s}^{2} d s\right) .
\end{aligned}
$$

## Basic idea of the proof: An interpolation argument

We already know that

$$
f(\bar{\delta}(t), \omega) \leqslant-e^{\gamma x_{t}(\omega)} V\left(x_{t}, q, t\right)(\omega) \leqslant f(\underline{\delta}(t), \omega),
$$

where the stochastic process $f(.,):.[\underline{\delta}(t), \bar{\delta}(t)] \times \Omega \rightarrow \mathbb{R}$ is defined by

$$
f(\delta, \omega):=\left(\mathbb{E}_{\mathbb{P}^{\prime}}\left[\Psi(q, t)^{1 / \delta} \mid \tilde{\mathcal{F}}_{t}\right](\omega)\right)^{\delta}, \quad(\delta, \omega) \in[\underline{\delta}(t), \bar{\delta}(t)] \times \Omega .
$$

The basic idea is now to apply the intermediate value theorem.

## References

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(3) Tehranchi, M. (2004). Explicit solutions of some utility maximization problems in incomplete markets. Stochastic Process. Appl. 114 109-125.

